



## VK Digital Health

We offer unmanned clinics for complete physical exams, and more, each tied to a medical provider with a telehealth link to each patient who can guide the patient in the use of vital signs devices. The patients enjoy lower cost, more convenient access and better health.



### Company Overview

We have been bootstrapping for 10+ years, finding the right combination of technologies to have a unique solution. We hold 4 issued patents for that, plus with our medical advisors, have identified unique opportunities for AI to make exams shorter for physicians, provide free or lower cost patient feedback with a health score before physician intervention, and use our patented seatback stethoscope to conduct analysis in lieu of x-rays. And all this can be tied together with a care management system, and/or EHR system.

### Problem

According to a 2023 Harris Poll of 2,500 U.S. adults, only 27% of their medical needs are being met. In 2023, there were all kinds of home devices, telehealth, and manned clinics in drugstores. Their main reasons: 44% of the time they skipped or delayed needed care for Cost (40%) or Time (30%); 31% of the time it took too long to get an appointment And for seniors it gets more challenging because 80% have one or more chronic conditions. When viewing a semi-rural population with 97,384 pops, their highest chronic illnesses among adults are: Diabetes (worst), Asthma and Coronary heart disease; all 96 percentile or greater. Medical studies suggest that regular attention could improve the basic statistics by 8%-68%!!

### Go-To-Market Strategy

Our go-to market strategy, is a multi-step process to introduce a reliable and more economical version of a clinic. We will enhance MVP of the smart clinic chair, and validate its useability with GW-MFA tests. Once completed, we will file a Q-Submission with the FDA explaining our system and its use of already FDA approved devices. Producing several units will allow us to demonstrate it in public venues. This will be followed by market trials and signed agreements for vans through Aleph & Oneness Mobility Service. This will allow us to focus sales on Smart Mobile Clinics to Rural Hospitals & Clinics, mobile & emergency services, Senior Living, and Retailers. This will include contract Outbound Marketing services.

A second version of a Chair in van will have a refrigerator & lavatory. We will initiate marketing, demos and services to user populations thereby encouraging partnerships with potential acquirers.

### What Makes Us Special

Compared to others we have a 'crackerjack' core team that has designed, developed and marketed complex systems that are easy to use. Plus we have 4 issued patents for our

### Financial Info

#### Raising

\$10M

#### Valuation

\$8M

### Location

Bethesda, MD, USA

### Business Stage

Mvp Built

### Business Type

Social Entrepreneurship, SaaS, Mobility, Future Tech, Enterprise, B2B, Healthcare

### Meet the Team



Charles Nahabedian

CEO

unique designs (seatback stethoscope, chair design, auto-instrument cleaning system, and Glucose strip disposal). These plus other devices provide more instruments for a clinician to have the patient apply, than our competition, and facilitates readings on the top three chronic illnesses. Our platform is robust so we can add other devices, and connect over satellite, cellular, wi-fi, internet or cable. The platform also is designed for remote monitoring, testing and updating where possible. Customers have a choice of a private self-cleaning (cabin) clinic, chair, or a van. The platform is designed for AI enhancements at the cabin and chair, plus database buildout on patient experiences (neutered) and all connecting into one or more EHR/EMRs.